



Quinns Districts Junior Football Club

Annual Report
Season 2016

Presented at Annual General Meeting

12 October, 2016

President's Report

As we entered into our 23rd year as Quinns Districts Junior Football Club, we could never have imagined the growth we would experience. Our numbers increased by more than 100 players from the 2015 season. Our Committee worked hard ensuring all teams were accommodated to the best of our ability with the limited resources for such an unexpected increase.

Our fantastic reputation continued to grow throughout the Club and the District with our home ground set-up still being one that many clubs cannot compete with and our canteen being the best by far. Our "Bulls" brand was out there for everyone to see and be proud to be a part of. This was proven with the Quinns Districts Junior Football Club being named the "Champion Club" in the West Perth District for 2016.

We continued our requests to have our boundaries extended and after two long years it looks like it may happen moving into 2017, now that the census has been completed, giving us more ovals for the kids to train on and giving us all of the Quinns Rocks suburb placed within our boundaries.

In the pre-season the Junior and Senior Quinns Clubs joined forces to hold a fundraising game in memory of Gavin Attwood (Senior Club co-founder and Life Member) and Nathan Greco (Junior Club Life Member). The adults formed male and female teams to play off against each other having fun and raising money for the Attwood and Greco families at the same time. This was a fantastic event and I hope it is something that we can continue to support for these families and to keep the Senior and Junior ties close.

Quinns hosted the Nathan Greco Cup this year against the Wanneroo JFC and again were able to raise some funds for the Greco Family. Many thanks to the Mayor, Tracy Roberts and local businesses for their kind donations. Unfortunately, Quinns didn't get to take home the Greco Cup this year, but we will have another crack at it in 2017.

Preseason training kicked off well this year, thanks to Todd Sherwood, Warren Meulenkamp, Wesley Moran and Mick Robis and their commitments to getting the boys fit and ready to start the 2016 season.

This year, our Club registered 53 teams - 31 Auskick teams, 14 Modified teams and 8 Open Rules teams. Every team had a Volunteer Coach and Manager who dedicated themselves week in and week out to ensure our kids had the best possible season. We were lucky enough to be represented in the final series by 7 teams – Year 7 Lightning, Year 7 Thunder, Year 7 Tornadoes, Year 8 Cyclones, Year 8 Thunder, Year 11 Bulls and the Year 12 Bulls. Three of these teams made it into the Grand Final, but didn't get the win they were chasing, although we were all very proud of them getting that far.

Auskick this year was led by Binnie Greco and Wesley Moran, and assisted by Heidi Halliday. This was the first year in a long time that our Auskick has run so well. Congratulations and thank you to the three of them for all their hard work to get Auskick back to where we wanted it.

Our Modified and Open Rules ran smoothly as always with Mick McGarry doing a fantastic job again this season. Mick puts in so much of his time into his role as Registrar and we owe a lot of our great reputation to him and the work he does behind the scenes.

We followed last year's lead with the *Drug and Alcohol Seminar* and introduced a *Racial Seminar* along with it, hosted by Mike Harte from the *Fair Sport Training Division* at the *Equal Opportunities Commission*. This was another fantastic success and the attendance from our Open Rules players was sensational with only 37 players not able to attend. We received high accolades from Andrew Ridley at the *WA Football Commission* and from Chris Erikson, the Chair of the West Perth Football Club District for our efforts in creating this type of awareness seminar for our players and are looking at taking it further and promoting it throughout all Junior Clubs in WA.

Congratulations to our players, Hamish Culbert and Jamie Downen who made the West Perth Colts Squad for 2016. Also to our QDJFC Coach of the Year, Mark O' Connor, our QDJFC Managers of the Year, Angela O'Connor and Christina Leslie, and to Che' Driscoll (Year 12) and Jack Burke (Year 11) who won the Best & Fairest from the Northern Conference Vote Count, and Clayton Moore (Year 8), who received Runner-up Best & Fairest from the Northern Conference Vote Count, a fantastic effort after only playing 9 games of the season this year.

Wesley Moran received the Club President's Award this year for all the hard work he put into many different areas around the Club. Wes assisted in the running of our pre-season, coached our Year 5 Thunder team, coached our Year 12 Bulls team and was our Auskick Coach's Coordinator. How he found the time to do all of these jobs to perfection, we will never know, but thank you Wes. This year Wes won the West Perth District Opens Coach of the Year Award.

Paige Bedggood, experienced her first year of coaching this year and was the Coach of our Year 1 Hurricanes team. She did such a fantastic job and we are very proud of her for being nominated as one of the final three in the West Perth Auskick Coach of the Year Awards.

Our Club owes much of its success this year to the hard work and dedication of our fantastic Committee, many of whom returned from 2015 to continue the great work they started then. The bonds and friendships that have been made amongst the Committee Members make the job fun and worthwhile. We couldn't have asked for a better group of people to be there making sure all our kids are playing in a fun and safe environment.

On a personal note, I would like to thank each and every one of you for your support in allowing me to lead our great Club again this year; it truly was an honour and something that I enjoyed and will remember for a very long time. A special thank you to Michelle Greco and Binnie Greco, who entrusted me in taking over from where Nathan left off and for believing in me enough to do it. Unfortunately, I will not be returning to the Committee in 2017, but I will visit often and wear my Life Member badge with pride. Thank you to everyone who thought that I was worthy of such a great accolade.

Lastly, I owe a massive thank you to Travis Bostock, who convinced me to take on this role and stood by my side every step of the way, without you, this is something I would never have dreamed of doing, you hold a very dear spot in my heart - thank you so much.

I wish the Club every success in 2017.

Tanya Couch
President QDJFC

Secretary's Report

Congratulations to everyone on a wonderful season. Many thanks to all who have contributed their time and efforts, it makes an enormous difference to the success of our great Club. QDJFC won Junior Parade Day, passed all 3 Good Sport Accreditation levels, won Champion Club and have one new Life Member, Tanya Couch. Ten of our members passed their Senior First Aid and raised \$150 to help restock the Club's first aid kits.

During 2016, the Department of Commerce introduced new laws for Incorporated Associations. The Associations Incorporations Act 1987 was replaced with the Associations Incorporations Act 2015. For the most part our Club's Constitution introduced in 2014 covered the legal requirements brought in with the new Act, however the growth of our Club has lead us to restructure our Committee to help cope with the leadership and administrative needs of such a large Club. As such we are taking the opportunity at this season's AGM to pass a new Club Constitution that includes the new Committee structure, and include all new requirements of the new Associations Incorporations Act. The Club's Bylaws will also be revised to correspond with the changes to the Constitution. Our experienced Committee as well as team work and up-skilling meant these changes were minimal or were already in existence.

We developed a *Conflict Resolution Policy* as well as a *Vilification Policy* in an effort to stamp out racism and intolerance in our great game. Both can be found on our website. The length of our meetings has decreased and I cannot say enough about the great, clear communication our Committee has and its ability to work together that contributed to another fantastic year as a well-respected Club.

A huge thanks to all of our members for the technical tolerance at our Registration Day back in February. This year we moved to full online registration and cut our teeth on some technological glitches. These should be ironed out and automated ready for the 2017 season.

Next season, our Facebook page may replace newsletters. Some feedback suggests faster and more accessible chunks of information via social media were better than pages of information and sponsors Facebook page could be linked to our page.

A parting thanks to the Committee for helping me sit in the Secretary's chair this year, you guys made a difficult job very easy. A big thank you especially to Sandra Dullard for her support and encouragement throughout the season.

Nishel Brown
Secretary QDJFC

Treasurer's Report

Accounts were closed off as of Friday 30th September and finalised. They will be presented to Wealth Creations Accountants for auditing week commencing 15/10/2016 and the report will be presented to the new Committee at the Committee Meeting scheduled for 15/11/2016.

Financial Position

Club Account

Financial position for season 2016 showed the Club with a revenue of \$118,779.96 (3.5% decrease on 2015) and expenses of \$137,884.83 (2.6% increase on 2015), resulting in a yearly operating loss of \$19,104.87, compared to an operating loss of \$11,369.49 in 2015.

Canteen Account

Financial position for season 2016 showed a revenue of \$53,174.20 (20% increase on 2015) and expenses of \$21,171.75 (22.3% increase on season 2015), resulting in a yearly operating profit of \$32,003.45, compared to an operating profit of \$26,970.22 in 2015 (18.6% increase).

Merchandise and Sponsorship Account

Financial position for season 2016 showed a revenue of \$44,013.25 (21.2% increase on 2015) and expenses of \$47,951.32 (45.3% increase on season 2015) resulting in a yearly operating loss of \$3,938.07, compared to an operating profit of \$3,309.02 in 2015. Much of this loss can be attributed to \$7,700 of 2015 merchandise invoices being presented during the 2016 year.

The overall current available cash across all 3 bank accounts is \$108,082.90, this is a 10.3% increase on the available Club funds at the same time in season 2015.

Fees

All fees for season 2016 were paid, and any partial fees received were agreed by the President.

Sponsorship

Sponsorship has again been successful this season contributing a \$7,800 to the Club. We would like to thank all of our sponsors, without whose generosity the Club would not be in the position it's in today. Their help allows the Club to grow and continue to purchase new equipment to provide our kids with a fun, safe, family environment to learn about footy.

Fundraising

Our annual fundraiser was a *Bogan Bingo* event this year and it was a great success with a packed Gumblossom Hall and everyone had an awesome night. The Club made a profit of \$6,321.62, which was almost double what we achieved in season 2015.

Kidsport

The Club received a total of \$33,165 from 182 members through Kidsport this season. This is an increase of \$3,975 and 16 members on 2015. This was made up of:

66 Auskick members	\$7,444 (19.5% decrease in numbers)
63 Modified rules members	\$9,800 (28.6% increase in numbers)
53 Youth members	\$9,420 (51.4% increase in numbers)
Merchandise sales	\$6,505 (6.1% increase)

This is a great result for the Kidsport Program and has hopefully allowed many kids to play sport that may not otherwise have had the opportunity.

However, the Department of Sport & Recreation decided to introduce an online application and invoicing program in the middle of the season. As a result of this to date we have only been credited \$8,010 of this money and are still waiting on the remainder. If these funds had been received within the current football financial year, the Club would have broken even!

From the Clubs point of view, especially next season with everything online, we definitely have to highlight the fact that the \$200 can be used for merchandise as well as fees and ensure we can get our merchandise sales up in line with the increase in player numbers.

Audit of 2015 Accounts

Club accounts for season 2016 are unable to be audited prior to the 2016 AGM but will be completed and presented to the committee for inclusion on the website at the General Committee Meeting on 15/11/2016.

Quinns Districts Junior Football Club Inc. Statement of Accounts - 30/09/2016

Balance of main bank account as per statement at	30/09/2016	\$33,747.32
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Balance of canteen account as per statement at	30/09/2016	\$59,792.43
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Balance of merchandise account as per statement at	30/09/2016	\$14,543.15
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Total funds in bank accounts		\$108,082.90
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Other Petty Cash funds		
	Club	\$500.00
	Merchandise	\$300.00
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Total Funds		\$108,882.90

CANTEEN ACCOUNT

Date	Setup Costs	May	June	July	August	September	Total
Income							
Takings - AW (exc Float) Stated		\$15,428.35	\$10,206.55	\$9,054.30	\$11,372.65	\$2,109.30	\$48,171.15
EFT		\$496.90	\$755.20	\$963.40	\$1,123.10	\$122.70	\$3,461.30
Coffee van		\$295.00	\$330.00	\$285.00	\$440.00	\$0.00	\$1,350.00
Snow Cones		\$0.00	\$192.75	\$0.00	\$0.00	\$0.00	\$192.75
Total Income		\$16,220.25	\$11,484.50	\$10,302.70	\$12,935.75	\$2,232.00	\$53,175.20
Expenses							
Cash & Carry		\$870.30	\$584.60	\$869.20	\$513.05	\$0.00	\$2,837.15
Woolworths		\$545.60	\$729.60	\$272.90	\$670.70	\$0.00	\$2,218.80
Coles		\$615.60	\$489.85	\$529.80	\$901.25	\$135.80	\$2,672.30
IGA		\$167.00	\$47.05	\$20.95	\$175.85	\$24.65	\$435.50
Bakers Delight		\$458.00	\$301.50	\$265.50	\$349.50	\$90.00	\$1,464.50
Avon Valley		\$230.10	\$145.85	\$120.90	\$85.60	\$0.00	\$582.45
PFD Foods		\$1,939.40	\$1,891.60	\$1,304.55	\$1,274.65	\$138.50	\$6,548.70
Coffee Machine Supplies		\$290.00	\$0.00	\$290.00	\$0.00	\$0.00	\$580.00
Other		\$182.30	\$29.00	\$50.95	\$88.50	\$481.60	\$832.35
Total Expenses	\$3,000.00	\$5,298.30	\$4,219.05	\$3,724.75	\$4,059.10	\$870.55	\$21,171.75
Operating Profit/Loss 2016	-\$3,000.00	\$10,921.95	\$7,265.45	\$6,577.95	\$8,876.65	\$1,361.45	\$32,003.45

MERCHANDISE & SPONSORSHIP ACCOUNT

	Oct 15 - Jan 16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Actual \$	%	Anticipated Budget 2016	Achieved 2015
INCOME													
Sponsorship	\$0.00	\$0.00	\$0.00	\$500.00	\$6,800.00	\$500.00	\$0.00	\$0.00	\$0.00	\$7,800.00	78%	\$10,000	\$5,500.00
Sale of Merchandise	\$0.00	\$3,020.00	\$2,624.00	\$16,039.00	\$5,674.20	\$2,720.00	\$2,280.00	\$1,950.00	\$645.00	\$34,952.20	109%	\$32,000	\$30,801.50
Sundries	\$1,261.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,261.05	84%	\$1,500	
Petty Cash	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%		
TOTAL INCOME	\$1,261.05	\$3,020.00	\$2,624.00	\$16,539.00	\$12,474.20	\$3,220.00	\$2,280.00	\$1,950.00	\$645.00	\$44,013.25	101%	\$43,500	\$63,301.50
EXPENSES													
Merchandise Expenses	\$7,315.00	\$9,435.94	\$1,923.63	\$714.00	\$6,287.55	\$7,911.35	\$0.00	\$240.00	\$14,123.85	\$47,951.32	150%	\$32,000	\$31,806.08
Sundries	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%	\$1,500	\$1,186.10
Petty Cash	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%		
TOTAL EXPENSES	\$7,315.00	\$9,435.94	\$1,923.63	\$714.00	\$6,287.55	\$7,911.35	\$0.00	\$240.00	\$14,123.85	\$47,951.32	143%	\$33,500	\$32,992.18
OPERATING PROFIT/LOSS	-\$6,053.95	-\$6,415.94	\$700.37	\$15,825.00	\$6,186.65	-\$4,691.35	\$2,280.00	\$1,710.00	-\$13,478.85	-\$3,938.07	-39%	\$10,000	\$3,309.32

MAIN BANK ACCOUNT

	Oct 15 - Jan 16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Actual \$	%	Anticipated Budget 2016	Achieved 2015
INCOME													
Bank Interest	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.59	\$0.00	\$18.59	0%		\$12.22
Auskick Fees	\$2,191.08	\$9,771.12	\$7,226.84	\$7,507.68	\$6,388.52	\$425.96	\$355.32	\$375.32	\$0.00	\$34,241.84	86%	\$40,000	\$38,909.46
Modified Fees	\$2,998.32	\$11,167.16	\$6,445.48	\$7,237.52	\$5,860.00	\$420.00	\$0.00	\$0.00	\$0.00	\$34,128.48	85%	\$40,000	\$38,010.02
Open Rules Fees	\$1,518.38	\$7,391.46	\$5,921.44	\$6,172.98	\$8,072.98	\$2,122.00	\$430.00	\$0.00	\$0.00	\$31,629.24	99%	\$32,000	\$31,809.50
Fundraising	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$975.00	\$3,425.00	\$8,390.45	\$0.00	\$13,290.45	89%	\$15,000	\$11,330.02
Outstanding Fees (Last Season)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.00	\$0.00	\$10.00	0%		\$0.00
Sundries	\$252.00	\$0.00	\$677.86	\$570.95	\$1,256.60	\$600.00	\$0.00	\$0.00	\$2,103.95	\$5,461.36	546%	\$1,000	\$3,003.47
TOTAL INCOME	\$7,459.78	\$28,329.74	\$20,271.62	\$21,489.13	\$21,578.10	\$4,542.96	\$4,210.32	\$8,794.36	\$2,103.95	\$118,779.96	93%	\$128,000	\$123,074.69
EXPENSES													
Auskick Gala Day	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%	\$450	\$464.00
Financial Audit Fees	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00	100%	\$900	\$3,100.00
Auskick Packs	\$0.00	\$0.00	\$17,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,500.00	100%	\$17,500	\$16,500.00
Bank Fees	\$29.93	\$0.00	\$110.68	\$18.69	\$210.18	\$299.73	\$56.07	\$82.36	\$67.15	\$874.79	146%	\$600	\$635.30
City of Wanneroo	\$0.00	\$0.00	\$252.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$252.00	84%	\$300	\$360.00
Club Shirts	\$240.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$240.55	60%	\$400	\$603.25
Club Administration/Post Box	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%		\$69.30
Coaching (Books/Courses)	\$300.00	\$0.00	\$1,320.00	\$330.00	\$0.00	\$0.00	\$399.00	\$0.00	\$913.00	\$3,262.00	93%	\$3,500	\$4,257.00
Equipment	\$374.25	\$2,257.38	\$261.83	\$1,852.87	\$1,853.61	\$88.00	\$333.22	\$188.75	\$259.49	\$7,469.40	187%	\$4,000	\$5,954.29
Footballs	\$0.00	\$0.00	\$2,396.50	\$190.00	\$80.00	\$1,004.85	\$204.70	\$17.95	\$0.00	\$3,894.00	195%	\$2,000	\$9,709.20
Function Costs	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137.00	\$550.00	\$3,329.05	\$4,016.05	91%	\$4,400	\$4,433.21
Fundraising Costs	\$0.00	\$0.00	\$0.00	\$0.00	\$577.50	\$2,186.50	\$850.00	\$2,281.22	\$1,150.00	\$7,045.22	101%	\$7,000	\$7,624.80
Honorarium - Canteen Manager	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00	\$5,000.00	100%	\$5,000	\$5,000.00
Insurance	\$2,851.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,502.00	\$0.00	\$5,353.95	89%	\$6,000	\$6,144.95
Jumpers	\$886.80	\$0.00	\$0.00	\$0.00	\$77.00	\$1,625.80	\$0.00	\$0.00	\$0.00	\$2,589.60	173%	\$1,500	\$0.00
Line Marking	\$0.00	\$0.00	\$941.51	\$219.35	\$1,390.02	\$1,004.51	\$0.00	\$0.00	\$0.00	\$3,555.39	119%	\$3,000	\$2,922.36
Medical Supplies	\$0.00	\$0.00	\$0.00	\$1,116.88	\$195.04	\$324.09	\$22.00	\$0.00	\$0.00	\$1,658.01	332%	\$500	\$0.00
Mobile Phones	\$118.00	\$0.00	\$188.97	\$62.99	\$62.99	\$62.99	\$62.99	\$62.99	\$62.99	\$684.91	90%	\$760	\$0.00
WP DDC Fines	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.00	\$0.00	\$0.00	\$0.00	\$100.00	33%	\$300	\$385.00
WP DDC RDO Levy	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,119.00	\$0.00	\$9,119.00	122%	\$7,500	\$8,151.00
WP DDC Team Fees	\$0.00	\$100.00	\$0.00	\$0.00	\$7,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,360.00	117%	\$6,300	\$4,720.00
WP DDC Trophy Night	\$1,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,540.00	\$3,040.00	190%	\$1,600	\$1,627.80
Petty Cash	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%		\$0.00
Printing	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$470.80	\$1,262.80	\$44.00	\$2,272.60	189%	\$1,200	\$1,268.30
Promotional Items	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00	\$810.00	0%		\$1,140.05
Refund of Fees	\$0.00	\$180.00	\$400.00	\$360.00	\$900.00	\$240.00	\$0.00	\$120.00	\$0.00	\$2,200.00	110%	\$2,000	\$2,600.00
Runner/Boundary/First Aid etc.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$466.00	\$0.00	\$0.00	\$0.00	\$466.00	0%		\$875.00
Stationery & Stamps	\$295.09	\$0.00	\$121.00	\$0.00	\$644.05	\$584.78	\$29.60	\$172.97	\$118.90	\$1,966.39	197%	\$1,000	\$2,435.65
Sundries	\$0.00	\$431.18	\$507.00	\$593.45	\$71.05	\$987.00	\$0.00	\$333.00	\$645.28	\$3,567.96	71%	\$5,000	\$4,444.68
Trophies/Medals/Awards	\$0.00	\$246.68	\$82.50	\$0.00	\$1,144.39	\$28.49	\$5,000.00	\$12,991.79	\$9,848.16	\$29,342.01	105%	\$28,000	\$27,810.85
Umpire Fees - Year 6's	\$0.00	\$0.00	\$0.00	\$0.00	\$335.00	\$175.00	\$225.00	\$275.00	\$0.00	\$1,010.00	96%	\$1,050	\$1,000.00
Umpire Fees - Year 7's	\$0.00	\$0.00	\$0.00	\$0.00	\$435.00	\$315.00	\$315.00	\$420.00	\$0.00	\$1,485.00	141%	\$1,050	\$1,025.00
Umpire Fees - Year 8's	\$0.00	\$0.00	\$0.00	\$0.00	\$975.00	\$585.00	\$585.00	\$780.00	\$0.00	\$2,925.00	161%	\$1,820	\$1,820.00
Umpire Fees - Year 9's	\$0.00	\$0.00	\$0.00	\$0.00	\$700.00	\$420.00	\$420.00	\$560.00	\$0.00	\$2,100.00	107%	\$1,960	\$910.00
Umpire Fees - Year 10's	\$0.00	\$0.00	\$0.00	\$75.00	\$375.00	\$150.00	\$225.00	\$225.00	\$0.00	\$1,050.00	100%	\$1,050	\$1,050.00
Umpire Fees - Year 11's	\$0.00	\$0.00	\$0.00	\$80.00	\$400.00	\$240.00	\$160.00	\$320.00	\$0.00	\$1,200.00	107%	\$1,120	\$2,080.00
Umpire Fees - Year 12's	\$0.00	\$0.00	\$0.00	\$120.00	\$600.00	\$360.00	\$360.00	\$480.00	\$0.00	\$1,920.00	114%	\$1,680	\$1,680.00
Umpire Fees - Finals	\$0.00	\$0.00	\$0.00	\$245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,410.00	\$1,655.00	236%	\$700	\$620.00
Web Site Costs	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%	\$300	\$550.00
TOTAL EXPENSES	\$7,991.57	\$3,215.24	\$24,081.99	\$5,264.23	\$18,285.83	\$11,247.74	\$9,855.38	\$32,744.83	\$25,198.02	\$137,884.83	114%	\$121,440	\$134,444.18
OPERATING PROFIT/LOSS 2016	-\$531.79	\$25,114.50	-\$3,810.37	\$16,224.90	\$3,292.27	-\$6,704.78	-\$5,645.06	-\$23,950.47	-\$23,094.07	-\$19,104.87	-291%	\$6,560	-\$11,369.49

Kirsty Murray
Treasurer QDJFC

**Audit of Quinns Rocks Junior Football Club
For The period 1 October 2015 to 30 September 2016
General Account**

After inspection of the books for the above for this period I can certify that all receipts were accounted for and disbursements were substantiated

The books of account were well maintained and give a true and fair view of the financial affairs of the above group.



Wealth Creation Accountants

15/11/2016

**Statement of Receipts and Disbursements for
For The period 1 October 2015 to 30 September 2016**

Receipts (BWest A/c)	\$
Auskick Fees	34,241.84
Credit Interest General	18.59
Fundraising	13,290.45
Miscellaneous	5,461.36
Modified Fees	34,128.48
Open Rules Fees	31,629.24
Outstanding Fees 2015	10.00
Income banked not on ledger	21,534.50
Add: Opening Bank Balance General	41,823.83
Total Receipts (BWest A/c)	182,138.29
Less: Disbursements (BWest A/c)	
Audit Fees	900.00
Auskick Packs	17,500.00
Bank Charges	874.79
City of Wanneroo	252.00
Club Shirts	240.55
Coaching Books & Courses	3,262.00
Equipment	7,469.40
Footballs	3,894.00
Function Costs	4,016.05
Fundraising	7,045.22
Honorarium Canteen Manager	5,000.00
Insurance	5,353.95
Jumpers	2,589.60
Line Marking	3,555.39
Medical Supplies	1,658.01
Miscellaneous	3,567.96
Mobile Phones	684.91
Printing	2,272.60
Promotional Items	810.00
Refund of Fees	2,200.00
Runner/Boundary/First Aid etc	466.00
Stationery & Stamps	1,966.39
Trophies/Medals/Awards	29,342.01
Umpires Fees	13,345.00
WP DDC Fines	100.00

WP DDC RDO Levy	9,119.00
WP DDC-Team Fees	7,360.00
WP DDC-Trophy Night	3,040.00
Expenses not on ledger	10,506.14
Add: Closing Bank Balance General	33,747.32

Total Disbursements (Bank West)	182,138.29
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Bank Balances

Bank West A/c 4183771	33,747.32
Petty Cash on Hand	500.00

Total Bank Balances	34,247.32
----------------------------	------------------

Wealth Creation Accountants
Unit 5/22 Hughie Edwards Dve
MERRIWA WA 6030
PH: 08 9305 1000
Fax: 08 9305 7255

**Audit of Quinns Rocks Junior Football Club
For The period 1 October 2015 to 30 September 2016
Merchandise Account**

After inspection of the books for the above for this period I can certify that all receipts were accounted for and all disbursements were substantiated.

For Audit purposes all income received should be banked and all payments be made by cheque or bank transfer.

The books of account were well maintained and give a true and fair view of the financial affairs of the above group.



Wealth Creation Accountants

15/11/2016

**Statement of Receipts and Disbursements for
For The period 1 October 2015 to 30 September 2016**

Receipts (BWest A/c)	\$
Sale of Merchandise	34,952.20
Sponsorship	7,800.00
Sundries	1,261.05
Income banked not on ledger	4,285.00
Add: Opening Bank Balance Merchandise	14,398.34
Total Receipts (BWest A/c)	62,696.59
Less: Disbursements (BWest A/c)	
Merchandise	48,153.44
Add: Closing Bank Balance Merchandise	14,543.15
Total Disbursements (Bank West)	62,696.59
Bank Balances	
Bank West A/c 0017914	14,543.15
Cash on Hand	300.00
Total Bank Balances	14,843.15

Wealth Creation Accountants

Unit 5/22 Hughie Edwards Dve

MERRIWA WA 6030

PH: 08 9305 1000

Fax: 08 9305 7255

**Audit of Quinns Rocks Junior Football Club
For The period 1 October 2015 to 30 September 2016
Canteen Account**

After inspection of the books for the above for this period I can certify that all receipts were accounted for and all disbursements were substantiated

For Audit purposes all income received should be banked and all payments be made by cheque or bank transfer.

The books of account were well maintained and give a true and fair view of the financial affairs of the above group.



Wealth Creation Accountants

15/11/2016

**Statement of Receipts and Disbursements for
For The period 1 October 2015 to 30 September 2016**

Receipts (BWest A/c)	\$
Coffee Van	1,350.00
EFT	3,461.30
Snow Cones	192.75
Takings	48,171.15
Add: Opening Bank Balance Canteen	40,732.86
Total Receipts (BWest A/c)	93,908.06
Less: Disbursements (BWest A/c)	
Avon Valley	582.45
Bakers Delight	1,464.50
Cash and Carry	2,837.15
Coffee Machine Supplies	580.00
Coles	2,672.30
IGA	435.50
Miscellaneous	3,832.35
PFD Foods	6,548.70
Woolworths	2,218.80
Cash payments	12,943.88
Add: Closing Bank Balance Canteen	59,792.43
Total Disbursements (Bank West)	93,908.06
Bank Balances	
Bank West A/c 0053759	59,792.43
Total Bank Balances	59,792.43

Wealth Creation Accountants

Unit 5/22 Hughie Edwards Dve

MERRIWA WA 6030

PH: 08 9305 1000

Fax: 08 9305 7255

Registrar's Report

We began our year with fostering the QDJFC desire to maintain playing groups that promote Player enjoyment of their game as priority number one. We are keen to keep Players, Coaches and their supporting structures of Parent Volunteers together if numbers are there; this is to enable an opportunity for concentrating on development of everyone across the board whilst giving everyone a go.

The numbers were up across all teams in every age group for the 2016 Season, having a total of 875 registered players (PP to YR12) in our Club. In Modified Rules and Youth Competitions we had 15 Players leave our Club to join other clubs or try other sports, (not including the 22 Players that went on to become QDAFC Colts) and 78 players join our Club from elsewhere or as first-time Players.

For the second year in succession, we have been recognised as the Club with the highest growth in the district. We have no doubt that this is because our inclusive culture and focus on participation and development of all Players. The QDJFC Bulls continues to be the 'go-to-Club', because we support what is right; win, lose or draw – playing a fair game and being recognised and celebrated for team effort.

22 Mods & Opens Teams	COHORT	Players PLAYING	Average per TEAM	NEW Players
4	YR4	73	18	11
4	YR5	77	19	5
3	YR6	66	22	14
3	YR7	61	20	11
3	YR8	72	24	38
2	YR9	48	24	13
1	YR10	31	31	8
1	YR11	37	37	14
1	YR12	29	29	3

Total Players on field - 2016 Season	7222
Registered Players	529
Av Kids Per Week (Home & Away)	408
Av Attendance (% of Rego)	80
Av Games per Player (15 Rounds)	14
Finals Played (127 Players / 6 Teams)	286
Extra Player Events (10 opportunities in Toto)	817
Played Ups - 71 Players (YR 3 - 9 Players)	105

Home & Away Games (15 Rounds)	
321 Games	
Home	Away
158	163
Derby	Byes
17	9

Thank You to the Players & Parent Volunteers in reducing our Red Card count in Season 2016:

Cards	
Reds	8
Yellows	16

13 (2015)
11 (2015)

Thank you to the Players sharing milestones in Season 2016:

150 Games - 4 Players		
TEAM	FIRST NAME	LAST NAME
12 BULLS	Taris	Brown
12 BULLS	Joshua	Dale
12 BULLS	Che'	Driscoll
12 BULLS	Lachlan	McCann

100 Games - 17 Players		
TEAM	FIRST NAME	LAST NAME
10 BULLS	Christopher	Allardyce
9 THUNDER	Jamie	Anderson
12 BULLS	Mitchell	Anderson
9 STORM	Tyler	Benda
10 BULLS	Tom	Buchanan
12 BULLS	Tim	Coombs
10 BULLS	Carl	Dales
12 BULLS	Brayden	Garland
11 BULLS	Brandon	Kings
10 BULLS	Curran	Lipscombe
12 BULLS	Benjamin	Mackenzie
10 BULLS	Joshua	Meulenkamp
10 BULLS	Ethan	Ponta-Churchill
9 THUNDER	Zarne	Robis
8 THUNDER	Tom	Strauss
11 BULLS	Conor	Tolson
11 BULLS	James	Tucker

50 Games - 79 Players

TEAM	FIRST NAME	LAST NAME
7 THUNDER	Taylor	Ablett
7 THUNDER	Jayden	Adams
7 TORNADOES	Mekhi	Adams
7 TORNADOES	Shaun	Alisa
7 THUNDER	Jacob	Allen
7 TORNADOES	James	Anderson
9 THUNDER	Mason	Atfield
8 CYCLONES	Jaylin	Atkins-Trenorden
7 LIGHTNING	Jay Leslie	Auty
7 THUNDER	Zac	Bennett
7 TORNADOES	Kaige	Bianca
7 TORNADOES	Daniel	Bower
7 THUNDER	Liam	Brewell
9 THUNDER	Mason	Budimir
8 THUNDER	Caleb	Caldwell
7 THUNDER	Izaak	Chilman
7 LIGHTNING	Travis	Cook
8 THUNDER	Eammon	Coutts
8 THUNDER	Zane	Cragg
10 BULLS	Anthony	Donovan
6 TORNADOES	Keeron	Erikson
7 THUNDER	Zachary	Fleiner
7 LIGHTNING	Lachlan	Gallagher
12 BULLS	Austin	Hall
7 LIGHTNING	Cohen	Head
8 THUNDER	Anthony	Heistek
7 THUNDER	Callum	Henry
8 THUNDER	Jayden	Hill
7 LIGHTNING	Spencer	Hinder
7 THUNDER	Chad	Hodge
8 CYCLONES	Bailey	Holloway
8 THUNDER	Owen	Hurlbatt
8 LIGHTNING	Jordan	Juncal
9 STORM	Jacob	Kitching
8 LIGHTNING	Jack	Lamacraft
8 LIGHTNING	Joshua	Lamacraft
7 THUNDER	Zac	Langlands
9 THUNDER	Matthew	Leahne
7 TORNADOES	Riley	Lee
8 LIGHTNING	Myles	Leggett
7 THUNDER	Zane	Lo Monaco
7 TORNADOES	Riley	Loller
7 LIGHTNING	Joseph	Lowry
9 STORM	Tyler	Lyon

TEAM	FIRST NAME	LAST NAME
11 BULLS	Tyson	Mcdonnell
7 TORNADOES	Lachlan	McGarry
7 THUNDER	Angus	McKinnon
8 LIGHTNING	Cory	McKinnon
8 THUNDER	Cillian	Meaney
8 CYCLONES	Jack	Moir
8 THUNDER	Clayton	Moore
7 TORNADOES	Jeremy	Mounsey
10 BULLS	Nazifi	Muhammad Noh
9 STORM	Max	Ngatai
7 THUNDER	Louie	Oakes
7 TORNADOES	Flynn	O'Connor
7 THUNDER	Nathaniel	O'Kelly-Neeson
9 STORM	Brendan	O'Malley
7 LIGHTNING	Joel	Pitkethley
7 TORNADOES	Michael	Prior
7 LIGHTNING	Riley	Quinane
7 THUNDER	Cameron	Quirk
8 THUNDER	Jack	Robertson
7 THUNDER	Tayln	Robis
7 THUNDER	Tyson	Roper
7 THUNDER	Byron	Sherwood
9 THUNDER	Wyatt	Siakia
8 CYCLONES	Hayden	Stribbling
11 BULLS	Liam	van der Spuy
7 TORNADOES	Jed	Walker
8 CYCLONES	Pat	Warangkool
8 LIGHTNING	Taj	Wedgwood
7 LIGHTNING	Ethan	White
12 BULLS	Justin	Williams
9 THUNDER	Royce	Williams
7 LIGHTNING	Jayden	Winsor

Thank You to the Team Managers & Coaches for your efforts in maintaining our reputation as a Quality Club. You performed your duties with distinction and serve as an example to all.

TEAM:	MANAGER:	COACH:
YR4 - CYCLONES	Tamara Bennett	Graeme Lowry
YR4 - LIGHTNING	Tracey Thomson	Paul Humphries
YR4 - THUNDER	Raquel Meade	Adam Mountain
YR4 - TORNADOES	Annabelle Carpenter	Jeff Bailey
YR5 - CYCLONES	Olivia Berryman	Richard Johnson
YR5 - LIGHTNING	Michelle Phillips	Scott Kounis
YR5 - STORM	Robyn Cutfield	Brett Foster
YR5 - THUNDER	Michelle Hendry	Wes Moran
YR6 - CYCLONES	Laura Morrell / Cathy Searson	Marty Southee
YR6 - THUNDER	Blair Ledger	Brendon Scott
YR6 - TORNADOES	Tarn Polden	Sean Cooper
YR7 - LIGHTNING	Aron Cox	Brett White
YR7 - THUNDER	Renee Brewell / Jonelle Lowe	Todd Sherwood
YR7 - TORNADOES	Angela O'Connor	Mark O'Connor
YR8 - CYCLONES	Amelia McBain	Stephen Raymond
YR8 - LIGHTNING	Danni Parker	Alan Cross
YR8 - THUNDER	Mandy McGahy	Waed Searson
YR9 - STORM	John O'Malley	Graeme Trehwella
YR9 - THUNDER	Christina Leslie	Mick Robis
YR10 - BULLS	Anquet Adams	Warren Meulenkamp
YR11 - BULLS	Tracey McDonnell	Toby Morell
YR12 - BULLS	Jessie Brown-Reader	Wes Moran

At the end of the Season, we present all Auskick Players with a trophy, team photo, drink and chips. The Modified players also receive a trophy and team photo. Before the Modified trophy presentation, we asked each of the Modified Coaches to choose a player that they believe is not necessarily the best player, but the best team person and to submit a write up on them, this is then taken to the Committee to vote on an overall winner of the 'Bob Rintoul Award'. The winner of this receives a trophy and also their fees paid for the following season, this year the award went to Lance Griessel from Year 4 Lightning. The Open Rules teams have a similar award, which is called the 'West Perth Award', the winner of this also receives a trophy and their fees paid for the following year; in addition to this they also receive a signed West Perth guernsey, donated by West Perth FC. This year that award went to Jacob Garland from Year 9 Thunder. The Quinns Districts AFC offers an award to recognise our 'Best Team Man' from the most senior team at QDJFC; this year's recipient was Lachlan McCann from Year 12 Bulls.

Many of our players have proven to be quite talented and successful in their football careers. This year we had some boys try out and play in WA State football teams; we had players participate in West Perth Development Squads, (full list not available at time of writing this report); and a couple from the Year 11 Bulls were cleared to play for the West Perth FC Colts team as mentioned in the President's Report. Well done and congratulations to all.

Each year the Quinns District Junior Football Club holds a vote count night for the Open Rules teams, these votes are done during the games played throughout the season by 3 different voters per game, the Coach, a Parent, the Opposition or a Committee Member. These Players receive a trophy in recognition of their great work.

In addition to these young Bulls, the Coaches choose three other players in their team to receive a trophy for the categories of Most Consistent, Most Improved and a Coach's Award. Congratulations to the winners of these awards.

Refer Table 8 (QDJFC Awards 2016)

All players receive a participation medallion and team photo.

Well done to all of our vote getters in the WP District and Northern Conference Competition vote counts mentioned in the President's Report. A 'Rising Star' Award is determined from a compilation of QDJFC & Northern Conference (cross district) Fairest and Best votes, this year's winner was Wyatt Siakia from Year 9 Thunder.

The QDJFC 'Team of the Year' 2016 - To come up with a final 25 for the squad we asked the Coaches of each Open Rules team to submit a list comprising two of their best Forwards, Midfielders and Backliners along with the best Ruckman for this year; we then held a Committee Meeting discussing this list of players and narrowed it down until we got our final squad. We used players from across the entire Youth Competition from YR8 to YR12's to keep it even and fair. We selected the Captain and Vice-captain of the team based on their achievements throughout the year and the Coach and Manager of the team were our winners of the Coach and Manager of the Year award. The final squad for the 2016 Team of the Year was recognised at the Opens Trophy Presentation. Winners receive a certificate and a medal in recognition of their commitment to football. They are congratulated for their excellence.

Refer Table 9 (Team of the Year)

Our Volunteers at the Club are not only limited to the Coaches and Managers names listed above, or others mentioned specifically in this Annual Report. We are blessed in having wonderful support from our parents and siblings year after year, volunteering their time as Parent Umpires, First Aid Officers, Runners, and all the other jobs that need to be fulfilled week after week. Their efforts do not go unnoticed or unappreciated. Thank you for all the assistance and information that each of you have provided me as Registrar.

Further, I would like to say thank you to the Committee Members from the Quinns District Junior Football Club and to all the West Perth Officials that I had the pleasure of dealing with this year; it has been a great year and I really enjoyed being part of a great Club. Finally, special mention goes out to Tanya Couch, Kirsty & Joe Murray, Cathy Searson and Heidi Halliday who helped ensure game day was all completed – paperwork wise; and my Family who gave me time to do this. I wish each and every Club Member all the best for the remainder of 2016 in getting ready for the 2017 season.

Kind Regards,

Mick McGarry
Registrar QDJFC

2016 – COACHES AWARDS & VOTES

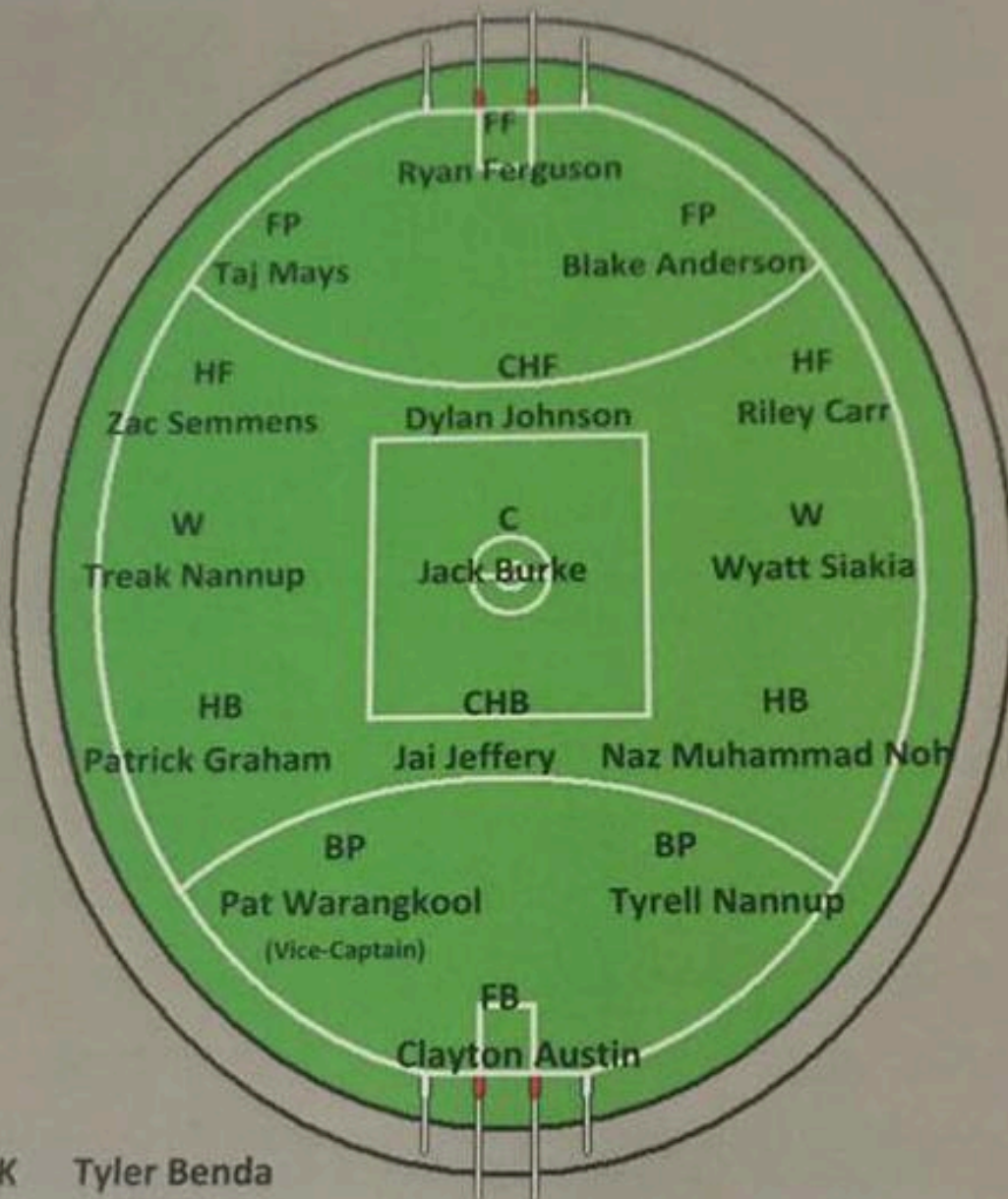
TEAM	MOST IMPROVED PLAYER	MOST CONSISTENT PLAYER	COACH'S AWARD	FAIREST & BEST	RUNNER UP FAIREST & BEST
8 CYCLONES	Dylan Jefferies	Ethan Raymond	Pat Warangkool	Mitchell Williamson	Garang Deng
8 LIGHTNING	Bailey Greenslade	Lachlan Chaplin	Jayden Dale	Devlyn Mitchell Noah Tonkin	Shae Barter Tyrell Nannup
8 THUNDER	Harley Check	Anthony Heistek	Cory Kerns	Clayton Moore	Christopher Rossow
9 STORM	Dylan Trehwella	Billy Harris	Ben Lewis	Tyler Benda	Max Ngatai
9 THUNDER	Kai Wright	Jamie Anderson	Caleb Browne	Wyatt Siakia	Riley Carr
10 BULLS	Josh Meulenkamp	Curran Lipscombe	Tyler Dennis	Treak Nannup	Naz Muhammad Noh
11 BULLS	Rhys McLearnie	Chad Minchin	Stephen Sanders	Jack Burke	Declan Kidd
12 BULLS	Blake Anderson	Taris Brown	Jake Hazzard	Zac Semmens	Chè Driscoll

2016 – HONOUR AWARDS

BOB RINTOUL AWARD: Lance Griessel
 WEST PERTH FC AWARD: Jacob Garland
 QDAFC AMATEUR'S AWARD: Lachlan McCann
 PRESIDENT'S AWARD: Wesley Moran
 RISING STAR: Wyatt Siakia
 COACH OF THE YEAR: Mark O'Connor
 MANAGER OF THE YEAR: Christina Leslie & Angela O'Connor
 PLAYING LIFE MEMBER: Chè Driscoll & Taris Brown
 LIFE MEMBER: Tanya Couch

Table 8 (QDJFC Awards 2016)

2016 QDJFC TEAM OF THE YEAR



RUCK Tyler Benda

ROVER Taris Brown

RUCK/ROVER Che' Driscoll (Captain)

INTERCHANGE (7) Zarne Robis, Owen Hurlbatt,
Josh Meulenkamp, Cooper O'Brien,
Noah Tonkin, Garang Deng, Clayton Moore

Table 9 (Team of the Year)

Auskick Coordinator's Report

2016 was another successful Auskick season with an increase in numbers to approximately 330 players. 31 teams - 8 x Preprimary, 8 x Year 1s, 8 x Years 2s and 7 x Year 3s.

The majority of Coaches attained their Level O Coaching Accreditation. All Year 3 Coaches were Level 1 Accredited. Year 3 teams had at least one Accredited Parent Umpire. This is something to improve on next season; encouraging teams to provide two Umpires.

Wes Moran was a valuable asset in his role as Auskick Coach's Coordinator; this greatly improved the communication, guidance and support to all the Coaches.

Mother's Day game, Gala Day, Father's Day game and Trophy Presentation were all successful with plenty of positive feedback from families after these events.

Year 3 Cross Club went well. Only a few minor hiccups with most amended quickly. The rule interpretation change was ironed out after some initial confusion. Still some concern with other clubs regarding their take on it, which is a common issue amongst both the Modified and Open Rules within the District. Think though that small taste of the Modifieds style of football will be a good preparation for them for Year 4s.

During off season will approach Coaches in preparation for 2017, in particular for the Year 3s moving to Modifieds and the Year 2s moving up to Year 3s.

Will await outcome from JCC regarding the NAB Auskick packs. Order as soon as possible to ensure ours are in early, depends if they decide to post to individual players.

Next season's focus:

- setting up by Preprimary parents
- set up a larger subcommittee to share workload
- continue clear communication amongst the Coaches, Parents and Team Volunteers.
- encourage far greater parent participation.

Binnie Greco
Auskick Coordinator QDJFC

Sponsorship Coordinator's Report

As the new Sponsor's Coordinator, I took over from Steve Bredemeyer who did not seek appointment in 2016. Thanks to Steve for his hard work in creating new sponsors and revenue for the Club. This year's goal was to attract new sponsors who have never sponsored us before.

Our major sponsor for 2016 was *Nemjon Plumbing* again with another Gold Sponsorship. Their commitment to the Club is greatly appreciated. The Club managed to pick up extra sponsors for our game day vouchers with *Eagleboys*, *Grilld*, *Oporto* and *Video Ezy* providing up to 850 vouchers each. With the addition of *Hungry Jacks* and *Krispy Kremes* in 2017, we should have more than enough vouchers for all grades. Nonfinancial sponsors *Della's Printing* and *The Koffee Fix* provided great service to the Club during the season and we look forward to their further sponsorship in 2017. Auskick sponsors were low this year and more work will need to be done to find a sponsor for each team in 2017. We welcomed Calvin from *Calvin's Plumbing* on board as an Auskick sponsor. Calvin is wanting to commit to the Club again in 2017.

QDJFC number plates were a concern with the lack of numbers purchasing and the rise in production costs forcing the Committee to vote to end any further enquiries about having our own plates.

I am hoping to continue in this role in 2017 to see some big sponsors join our Club and to attract more new businesses. Building great relationships with our sponsors and continuing to promote them within our football community can potentially bring \$20000 dollars in sponsorship money. This is achievable if we are willing to provide more for our sponsors. Jointly operated 'Sponsor Days' and 'Family Fun Days' should be considered for the Club's growth. The future revenue and support looks promising with many more businesses interested in supporting Quinns next year. The more we put into attracting sponsors the more we will receive.

Thank you to all of our terrific sponsors in 2016 for the support you have all given to our Club. I look forward to seeing all our existing and new sponsors in 2017.

Mark Clayton
Sponsorship Coordinator QDJFC

Property Manager's Report

Merchandise

The build-up to the season got off to a bad start when *Powerplay Sports* – supplier of our game day jerseys, game day shorts, warm-up t-shirt and wet weather jackets went out of business, leaving us looking for a new supplier. Consideration was given to *BLK Sports*, *Sekem* (via Jim Kidd), *Sports Power Joondalup* and *Mecca Sports*, with a final decision made to go with *Mecca Sports* who operate from a shop in Kingsley. I am pleased to say that the relationship between QDJFC & *Mecca Sports* went extremely well throughout the year and I see no reason not to continue the relationship in the coming years.

With regards sales of merchandise for the year, the following table provides a breakdown of sales for each item throughout the year. There is some discrepancy around the number of singlets sold and I think this may be down to a miscount during the 2015 stocktake.

	Stock at November 2015	Ordered during 2016 Season	Stock at September 2016	Units Sold 2016 Season
Socks	273	346	148	471
Shorts	316	474	402	388
T-Shirt	221	165	257	129
Wet Weather Jacket	33	45	35	43
Polo Shirt	221	203	162	262
Maroon Singlet	25	128	122	31
White Singlet	101	67	194	-26
Track Jacket	86	58	62	82
Track Pants	16	24	36	4
Hoodie	30	29	29	30
Sports Bag	7	38	6	39
Caps	0	60	21	39
Beanie	12	18	0	30
Scarf	0	30	18	12
Stubby Holder	33	50	52	31

Financially, this approximately equates to the following;

Invoices carried over from 2015 season	\$7,700
2016 Merchandise Expenses	\$40,300
<hr/> Total Outgoings	<hr/> \$48,000
2016 Merchandise Sales	\$35,000
Outstanding KidSport Payment (approx.)	\$6,000
<hr/> Total Income	<hr/> \$41,000

Although this shows an overall operating loss of \$7,000, this includes an increase in the value of stock held at the end of the year by approx. \$5,000 and approx. \$7,700 of 2015 invoices being carried over to this year. Actual profit on items sold in 2016 was approximately \$6,500.

Property / Equipment

The amount of equipment required to run a football club with 850 members is huge. Along with the vast amount of equipment already owned by the Club, the following is a summary of the main types of equipment and its value that was purchased by the Club during the 2016 season.

Auskick Guernseys	\$975
Mods/Open Guernseys	\$1,600
Game Day Footballs	\$2,300
Training Footballs	\$1,550
Football Carry Bags	\$400
Training Cones	\$225
Pre-Season Training Equipment	\$470
Goal Post Pads	\$3,200
Hi-Vis Training Vests	\$400
First Aid Kits	\$1200
Line Marking Paint	\$3,300
P.A. System	\$1,225
<hr/> Total Costs (approx.)	<hr/> \$17,000

Looking ahead to the 2017 season, we are looking to replace our older gold coloured Derby jumpers with the latest Bulls design to ensure we have an adequate amount of suitably sized jumpers for the ever growing number of derbies we host throughout the year. As a minimum we are looking to purchase 3 sets of jumpers totaling around 75 jumpers at an approximate cost of \$3,000.

We are also looking at buying 3 new sets of maroon jumpers for our senior teams, allowing their current jumpers to be used through the lower age groups as player numbers increase. Being bigger playing squads this would amount to 90 jumpers in total at an approximate cost of \$3,600.

Other areas of equipment that will probably require the same amount of expenditure next year will be footballs, first aid equipment and line marking paint.

Finally, thanks to everyone who helped out with the sale of merchandise throughout the year. Whether it was on a Sunday morning when I was away watching my sons game, or on a pre-season Thursday night when there was a queue around the sea container!! All help was greatly appreciated and emphasises what a great bunch of people we have running our Club.

Joe Murray
Property Manager QDJFC

Canteen Manager's Report

With the conclusion of the 2016 season, I am very proud to say our canteen has had another wonderful year; with the help of our Committee, our children and our wonderful parent helpers we achieved record takings. We were lucky enough this season to have full Sunday rounds back at Anthony Waring, which along with the growth of numbers within our Club, helped us achieve these outstanding sales. We maintained our fairly extensive menu; Sundays we sold *Bacon and Eggs Rolls* in the morning as this is always a good seller and once they were sold out we replaced them with our lunch menu featuring *Bull Burgers* and *Roast Rolls* which were also a huge hit. The Treasurer's Report within this report, will show the Profit & Loss figures for the Canteen for 2016.

We again chose not to open Ridgewood canteen this season and instead gave the opportunity to our teams to run fundraiser BBQ's. A number of teams took up the opportunity and were able to put the money towards their end of year functions.

We continued to purchase bread rolls through Bakers Direct who charged .45c a roll and they continued their wonderful service by delivering fresh buns each Saturday and Sunday. Bakers Direct is owned by one of our player's family, so as well as receiving excellent service we were able to show our support to a family business within our Club. **Bakers Direct are located (U6-7/27 Caloundra Road, Clarkson t: 9408 5414)**

CF Direct give us two coffee machines at the beginning of each season as long as we agree to purchase the coffee beans through them. At the end of the season they pick up the machines and thoroughly clean them ready for the following year. The coffee beans we use are: Cinque Terra Espresso Beans.

CF-Direct are located at 3 Purser Loop, Bassendean WA 6054 t: 1300 803 090 and email: CF - Direct Orders [orders@cf-direct.com.au]

This season I was fortunate to organise for PFD foods to deliver to the Clubrooms on Saturday mornings. This was a huge help as they are main supplier for all of our frozen foods. **PFD Food Services (9240 9650)**

We greatly appreciate **Patties Foods** for the support they provided to our Club again this year and would like to mention they gave us with a new pie warmer, which will come in handy for the growing popularity of Team Pie Nights.

In conclusion, I would like to say that a season would be impossible to get through without the help of the wonderful people who volunteer and come in and help me week after week. As I have said before and also believe whole heartedly "THERE IS NO 'I' IN TEAM" and I couldn't do this without you all. To each and every one, including the many parents/ families who were rostered on canteen duty and came in and help us, a huge "Thank you!" We appreciate this help very much as this allows the Canteen Committee to watch their own children play, all help is greatly appreciated.

Carlye Clayton
Canteen Manager QDJFC